Kam Patel

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# Work Experience

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| 2022 - date |  | Chief OPERATING Officer(COO) FTCustodiex London, UKAccomplishments: Involved in Sales, Commercial, Marketing, Technical and Operational bodies of work |
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| 2021 - 2021 |  | Chief Technology Officer(CTO) FTMy Community Finance London, UKAccomplishments: Big ticket Epics delivered in the Lending, Savings, Payments and Data area |
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| 2020 - 2020 |  | TECHNOLOGY CONSULTANT TO THE CTO CPaysafe London, UKAccomplishments: 3-year technology roadmap for Target Operating Model transformation and LoB realignment |
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| 2018 - 2020 |  | Fintech / Technology Advisor for Venture Capitalist CNeueCapital Partners New York / LondonAccomplishments: Half a dozen FinTech’s assessed (strategy & technology) for VC investment  |
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| 2018 - 2018 |  | Principal architect / lead solutions architect – digital CE.ON UK Nottingham, UKAccomplishments: Over sixty projects from feasibility & quoting to end-to-end architectural designs & delivery  |
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| 2017 - 2018 |  | CO-FOUNDER & Chief Technology Officer - FINTECH START-UP FTCOGNI New York, USAccomplishments: Won place on Techstars and built Proof of Concept Bank for Gig Economy Customers |
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| 2016 - 2017 |  | HEAD OF DEVOPS TRANSFORMATION - COMMERCIAL BANKING CHSBC London, UKAccomplishments: Driving Organisational Design and rewiring 2,300 global employees into PODS |
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| 2015 - 2016 |  | HEAD OF Business management and architecture governance CHSBC Commercial Banking London, UKAccomplishments: Managing 65 architects globally and driving Governance & internet Operating Model |
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| 2014 - 2015 |  | CHIEF ENTERPRISE ARCHITECT – CUSTOMER servicing & value MGMT CHSBC Commercial Banking London, UKAccomplishments: Strategic roadmaps and projects in E2E Sales Process – CRM, Onboarding and KYC |
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| 2014 - 2014 |  | LEAD SOLUTIONS ARCHITECT – CUSTOMER RELATIONSHIP MGMT CHSBC Commercial Banking London, UKAccomplishments: Staff facing digital innovation projects and CRM global deployment driving growth |
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| 2013 - 2014 |  | Senior Payments Solutions Architect – Global AML CLloyds Banking Group London, UKAccomplishments: Architecting best in class global anti-money laundering capability including CDD |
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| 2011 - 2013 |  | Senior Payments Solutions Architect – project verde CLloyds Banking Group London, UKAccomplishments: Delivering ten payments E2E architecture solutions for divested TSB |
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# Hard Skills

## Professional experience

##

Architecture

Big Data & Machine Learning

Cloud Technology

Consultancy

Design

Development

Entrepreneurial

Exec Management

FinTech

HR Solutions

Integration

Internet

Journalism

Management

Marketing

Operations

Regulatory

Sales

Security

Transformation

# Soft Skills

## Professional attributes

Adaptability

Analysis & Problem-Solving

Applied Creativity

Building Trust

Business Acumen

Change Management

Customer Orientation

Decisiveness

Developing others

Influence

Innovation

Leadership

Listening & Responding

Motivation

Organisational Awareness

Personal Drive

Relationship Building

Strategic thinking

Team Building

Technological Awareness

Visioning

Working With Others

# Work Experience

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| 2010 - 2011 |  | PORTFOLIO LEAD Solutions Architect / Strategy Manager CBARCLAYCARD Northampton, UKAccomplishments: Delivering key projects and five-year roadmap in Commercial Card Portfolio |
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| 2010 - 2010 |  | MDM / big data Solutions Architect CScottish Widows Edinburgh, ScotlandAccomplishments: Delivering integrated CDI platform for consolidating and cleansing data for single truth |
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| 2009 - 2010 |  | business transformation Solutions Architect CScottish Widows Edinburgh, ScotlandAccomplishments: Innovative projects including Natural Language Interactive Voice Recognition solution |
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| 2009 - 2010 |  | lead transformation Architect / Project manager CCapital One Nottingham, UKAccomplishments: Accountability for transformational streamlining saves of $24.7m from the bottom line |
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| 2008 - 2008 |  | SEnior solutions Architect / Project manager CCapital One Nottingham, UK Accomplishments: Delivering E2E strategy and architecture to outsource UK Call Centre to Philippines |
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| 2007 - 2007 |  | LEAD Next Gen Networks Voice architect / consultant CBritish Telecom Prof Services Singapore, Asia Accomplishments: Delivery of tendered voice and NGN services offered by BT to third parties |
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| 2005 - 2007 |  | 21 Century / next generation network architect CBritish Telecom Wholesale Martlesham, UKAccomplishments: Delivery of detailed design of voice and NGN services and components for 21C |
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| 2004 -  |  | founder & CHIEF EXECUTIVE OFFICER FTVoipsters Ltd Leicester, UKAccomplishments: Delivery of multi-tenanted Calling Card platform to deliver IP minutes to wholesale customers |
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| 2004 - 2004 |  | head of Voice over internet protocol (VOIP) services FTBulldog Broadband (C&W) London, UKAccomplishments: Delivery of innovative architecture and product marketing for VOIP services over broadband |
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| 2003 - 2004 |  | head of sales, rural broadband & voip services FTPipemedia Ltd Leicester, UK Accomplishments: Producing solution-based sales with complex value propositions incl. rural broadband market |
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| 2003 - 2003 |  | PART-TIME LECTURER, ICT, COMPUTING AND NETWORKING CLeicester College Leicester, UK Accomplishments: Inspired teens to go to get results to get into university – and one to go on to teach  |
|  |  |
| 2002 - 2003 |  | consultant strategic marketing and sales CVodafone Multimedia Newbury, UK Accomplishments: Developed cutting edge multimedia applications and services for Vodafone LIVE 3G |
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# Technology

## ARCHITECTURE:

Zachman, TOGAF, DoDAF - MODAF & NAF and OMG – UDPM & UAF, Serverless (API & Microservices Design)

## LANGUAGES:

C++; C Sharp; ASP Net; Java; JavaScript; Python, HTML, CSS, ASP.NET, XML

## TECH STACKS:

MongoDB; Express.js; AngularJS; Node.js;

Linux; Apache; MySQL; PHP;

## APP CODING:

XCode; Objective-C; SwiftUI; Cordova; PhoneGap; Ionic;

## CLOUD COVERAGE:

Amazon: EC2; S3; RDS; ElastiCache; EBS; Elastic Container Service, Batch, and Lambda

Azure & Google Cloud; Migration and deployment in multi-cloud environments

## DEVOPS:

SAFe, GitHub; Puppet, Jenkins, Maven; Chef; Docker; Terraform; Ansible, Jira, Confluence, Splunk;

## CRM:

Salesforce; MS Dynamics; HubSpot

## SECURITY:

Cloud Security, DarkTrace,

## DATABASES:

SQL Server, Oracle, Sybase IQ

## ETL TOOLS:

SSIS, Boomi, Informatica, Talend

## MACHINE LEARNING:

R, Python

# Work Experience

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| --- | --- | --- |
| 2001 - 2002 |  | Managing Director & Vice president sales, EMEA FTFine Point Technologies Leicester, UK Accomplishments: Exceeded goal of set up Euro Office within year’s remit & established Fine Point in Europe |
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| 1998 - 2000 |  | VIce president, hosted solutions, EMEA FTNortel Networks Maidenhead, UKAccomplishments: Ran a 160-man team in 4 locations driving $250m of cross sell revenue |
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| 1998 - 1998 |  | director of strategic marketing, emea FTFirstMark Communications London, UKAccomplishments: Definition of implementation of several products incl. Storage Services and IP VPNs |
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| 1998 - 2000 |  | SENIOR INTERNET BUSINESS SOLUTION MANAGER FTNortel Networks Maidenhead, UKAccomplishments: Launched 1Mb Modem – 1st ever DSL technology in Europe on twisted copper pair |
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| 1997 - 1998 |  | WEB TECHNOLOGY MANAGER, Global internet solutions FTNortel Networks New Southgate, UKAccomplishments: Ran team which implemented 75 web projects in 11 months with 15-man team ($2.1m)  |
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| 1996 - 1997 |  | Internet strategy manager / developer / designer / analyst FTLeicester Mercury Services Leicester, UKAccomplishments: First Newspaper online before print – First European Gateway – Fish4 website |
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| 1991 - 1996 |  | deputy supervisor apple mac editorial design / sub-editor FTLeicester Mercury Newspaper Leicester, UKAccomplishments: Wrote headline: WE’RE AT WAR at start of Falklands Conflict. Games Editor (8 years) |
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| 1991 - 1991 |  | supplement sub-editor & magazine design / LAYOUT ARTIST FTCAD User Magazine Beckenham, UKAccomplishments: Designed / wrote supplement for conference leading to subeditor role on tech mag |
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| 1990 - 1991 |  | junior foreign exchange dealer – CABLE FTBanco Di Roma London, UKAccomplishments: Corporate trading in futures FX (mainly Cable – Dollar Sterling) using arbitrage  |
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| 1989 - 1989 |  | Freelance journalist and DESIGN layout artist CTime Out Publications London, UK Accomplishments: Wrote sections in Time Out Guide to London and Filofax guides to New York and others |
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| Pre 1989 |  | OTHER PART-TIME WORK experiences Roles included: Camp Counsellor, Freelance Programmer, Tutor, Playscheme Leader, Goods Receiver, Frozen Food Packer, Library Assistant, Potato Peeler and Cocktail Barman |
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# Education

## Exec Masters in Business Administration (MBA2)

De Montfort University

Leicester, UK 2002 - 2003

## Exec Masters in Business Administration (MBA1)

Nottingham Business School

Nottingham, UK 2001 - 2002

## B.Sc. Computer science

City University (Incomplete)

London, UK 1987 - 1989

## A-Levels (Pure Maths, Computer Science & Economics)

QE I Sixth Form College

Leicester, UK 1985 – 1987

## o-levels (assorted)

Rushey Mead Secondary School

Leicester, UK 1980 - 1985

# Languages

German

Gujarati

Hindi

# Speaking Events

#### IP 06 (London)

Building Your Own Brand of VoIP

17 - 18 Oct 2006

#### BICSI Winter Conference (Florida)

Fibre Optic Trends in the Local Area Network

13 – 16 Jan 2003

#### xDSL Summit (Nice)

Reducing the Costs of Deployment For xDSL

1 - 4 Jul 2002

#### xDSL Summit (Nice)

Chairman: Video Over DSL

1 - 4 Jul 2002

#### xDSL Summit (Nice)

Making Money from Video Over DSL Services

1 - 4 Jul 2002

#### MforMobile 2001 (Stockholm)

Roaming & VPNs – ensuring services are available globally

22 - 23 Nov 2001

#### Managed Solutions (London)

Utilising Partnerships to generate revenue from CDN's

7 Jun 2001

# Referees

|  |  |  |
| --- | --- | --- |
| 2021 - date |  | TOBIAS GRUBERMy Community FinanceCEO |
|  |  |
| 2008 - 2020 |  | ADRIAN HAUSSERPAY-XCEO |
|  |  |
| 2020 - 2020 |  | SUJIT UNNIPaysafeCTO |
|  |  |
| 2017 - 2020 |  | CHRISTIAN JANSON-EUTERNECKNeue Capital PartnersFounder |
|  |  |
| 2018 - 2018 |  | MATTHEW CRUTCHLEYE.ON DigitalDigital Technical Manager |
|  |  |
| 2017 - 2018 |  | PIERRE F. SuhrckeCOGNIChairman and Lead Advisor |
|  |  |
| 2014 - 2017 |  | roy richardsonHSBC Commercial BankingGlobal Head of Architecture, Commercial Banking |
|  |  |
| 2011 - 2014 |  | SANDRA CACKETTLloyds Banking GroupLead Solutions Architect, Payments Division |
|  |  |
| 2010 - 2011 |  | ROBERT STEELBarclaycardLead Technology Partner |
|  |  |
| 2010 - 2014 |  | RAJ MODHABarclays GroupFormer Agile Programme Manager, Global Payments |
|  |  |
| 2009 - 2010 |  | STEPHEN NEWBERRYScottish WidowsSenior Programme Manager |
|  |  |
| 2008 - 2009 |  | JONATHAN SILVESTERCapital One Head of Architecture, EMEA |
|  |  |
| 2005 - 2007 |  | PASQUALE GENCOBritish TelecomSenior IT Manager |
|  |  |
| 2001 - 2002 |  | LARRY POSNERFine Point TechnologiesFormer SVP Global Sales |
|  |  |
| 1998 - 2001 |  | CHRIS TOLMIENortel NetworksDirector of Marketing, EMEA |
|  |  |
| 1997 - 1998 |  | Tony scottNortel NetworksDirector of IT |
|  |  |
| 1991 - 1997 |  | mark claytonLeicester Mercury NewspapersChief Features Editor |
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# Speaking Events

#### ASP Summit 2001 (Rome)

Panel Session: ASP Service Integration

6 - 8 Mar 2001

#### ASP Summit 2001 (Rome)

Chairman for morning session (7th March)

6 - 8 Mar 2001

#### Colo & Hosting Summit (Rome)

Utilising Storage Area Networks

5 Mar 2001

#### IP Global Summit 2001 (London)

NextGen architecture: Delivering IP services

26 – 28 Feb 2001

#### GSM Congress (Cannes)

Stream: 20 – 23 Feb 2001

Content: ASP in a Wireless World

#### Swedish ASP Summit (Stockholm)

What is the future ASP business model?

25 - 26 Jan 2001

#### Systems 2000 (Munich)

Web Design and Hosting in Telecoms

6 - 10 Nov 2000

#### IP Global Summit 2000 (Rome)

Tariffing strategy in line with ASP value chain

22 - 23 May 2000

#### Tel eCommerce 2000 (Geneva)

How Telco’s take get full potential Of eBusiness

10 - 13 Apr 2000

#### Inform 2000 (Las Vegas)

E-Business Applications for the ASP of Future

3-7 Apr 2000

#### ISP 2000 (Amsterdam)

Simple hosting to full App enabled services

14-16 Mar 2000

#### CeBit 2000 (Hanover)

grASPing the ASP market

24 Feb 2000

#### ISPCON 2000 (London)

Workshop: Opportunities in Application Services

15 - 17 Feb 2000

#### ASP @ The Net (London)

ASP 'Food Chain' & App Hosting Environments

22 - 23 Nov 1999

#### ASP 99 (London)

Understand network enablers ASP implications

30 Sept 1999

#### ASP Summit 2000 (London)

Workshop: 'Hosting End-to End Integrated Solutions'

27 - 31 Mar 1999